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Decode Capital Appoints Mark Tsang as COO in Australia

August 5, 2025

– Categories: Finance



Sydney, Decode Capital, an ASIC-licensed contracts-for-difference (CFD) broker based in Australia, has named Mark Tsang as its new Chief Operating Officer. The appointment brings more than a decade of local and international experience into the firm's senior leadership.

Tsang's career spans several leading brokerage firms. He previously held senior business development roles at CMC Markets and ACY Securities. Most recently, he served as Head

of Business Development at Fortune Prime, a regulated broker also licensed by the Australian Securities and Investments Commission (ASIC).

His extensive background in both institutional and retail trading environments makes him a strategic choice for Decode Capital's growth. At ACY Securities, Tsang worked his way up from Business Development Manager to Institutional Business Manager. He also managed client relationships in an institutional capacity during his tenure at CMC Markets.

Decode Capital Pty Ltd operates within Australia's regulated financial sector and also manages DecodeFX, an offshore entity domiciled in Vanuatu. While Decode Capital targets Australian clients under the ASIC license, DecodeFX primarily serves clients in Hong Kong, Southeast Asia, and other Far Eastern regions.

Company officials have stated that Tsang's appointment is aligned with their broader expansion and leadership strategy. His familiarity with both regulated and offshore brokerage operations positions him to guide Decode Capital through increasingly complex financial landscapes.

In parallel with leadership changes across the sector, Australian CFD brokers are under tighter scrutiny by the national regulator. ASIC has recently intensified oversight of firms holding Australian Financial Services (AFS) licenses. In particular, the watchdog has issued new reminders regarding the accuracy of entries in the Financial Advisers Register (FAR).

A recent ASIC review revealed inconsistencies in how firms report adviser qualifications, specifically regarding the “experienced provider” pathway and compliance with updated education standards.

The deadline for all relevant providers to meet new qualification requirements is set for January 1, 2026. ASIC continues to push for full compliance well in advance of this cutoff, aiming to maintain integrity across Australia's financial advisory sector.