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Lodha Developers Q1 Net Profit Rises 42% to ₹675 Crore on Robust Pre-Sales

July 28, 2025

– Categories: Real Estate



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Lodha Developers Ltd has reported a consolidated net profit of ₹675.1 crore for the first quarter of the financial year 2025–26, marking a 42 percent rise compared to ₹475.9 crore in the same quarter last year. The increase was supported by strong pre-sales performance and sustained demand in the residential housing sector.

The company's total income for the quarter climbed to ₹3,624.7 crore, up from ₹2,918.3 crore a year earlier. Managing Director and CEO Abhishek Lodha stated that the April to June period was the company's best-ever first quarter in terms of pre-sales, reaching ₹4,450 crore. This reflects a 10 percent year-on-year growth despite short-term market uncertainty caused by geopolitical tensions during the quarter.

Lodha also highlighted that the housing sector continues to benefit from structural demand drivers, including rising household incomes, stable interest rates, and increased buyer preference for branded developments. These factors, he noted, have contributed to higher conversion rates and resilient buyer interest, particularly in metro cities.

During the quarter, Lodha Developers added five new projects across Mumbai, Pune, and Bengaluru, contributing a gross development value of ₹22,700 crore. The company reported that these additions helped it meet nearly 90 percent of its full-year pre-sales guidance within just the first quarter.

Collections rose seven percent year-on-year to ₹2,880 crore, demonstrating solid operational cash flow. The company reiterated its FY26 target of ₹21,000 crore in pre-sales and ₹7,700 crore in operating cash flow, while maintaining a conservative financial approach with its net debt-to-equity ratio staying below 0.5 times.

Lodha Developers also reported EBITDA of ₹984 crore for the quarter, resulting in a healthy margin of 28.2 percent. Industry analysts view the company's performance as a sign of its disciplined execution strategy and continued leadership in India's real estate market.