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TOMCL Secures \$3.24M Beef Export Deal with Tajikistan

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The Organic Meat Company Limited (TOMCL) has secured a \$3.24 million export deal for frozen boneless beef to Tajikistan, marking its entry into a new market, as announced on the Pakistan Stock Exchange (PSX) on August 4, 2025. This deal strengthens Pakistan's meat export sector and boosts foreign exchange reserves.

The Organic Meat Company Limited (TOMCL), a Karachi-based halal meat processor, informed the Pakistan Stock Exchange (PSX) that it has begun production and exports of frozen boneless beef tailored to Tajikistan's import standards, according to Business Recorder. The \$3.24 million contract, to be executed within the current financial year, follows TOMCL's successful expansion into other Commonwealth of Independent States (CIS) markets like Azerbaijan and Uzbekistan. The company highlighted that this deal

reinforces its position as a leading halal meat exporter and supports Pakistan's export diversification goals, as noted by ProPakistani. The agreement is expected to enhance foreign exchange inflows and create new revenue streams for the company.

TOMCL's Chief Executive Officer, Faisal Hussain, told Arab News that the company's focus on quality and logistics has built confidence among international buyers, particularly in emerging markets. The deal aligns with Pakistan's broader economic strategy to tap non-traditional markets, with the Pakistan Bureau of Statistics (PBS) reporting a 37% rise in meat exports to \$34.8 million in July 2025. Tajikistan, with a trade surplus of \$1.2 million for Pakistan in 2020, as per the Pakistan Business Council (PBC), offers significant potential for further growth in meat exports.

The company's advanced technology, including vacuum-packing and blast-freezing, has enabled it to meet stringent international standards, making it the first Pakistani firm to export beef casings to Europe and heat-treated beef to China, per Business Recorder. This Tajikistan deal adds to TOMCL's portfolio, which includes contracts worth \$12 million with China and \$4 million with the UAE. The company's management expressed confidence in a statement to the PSX that the contract will improve profitability and shareholder value.

This milestone underscores Pakistan's growing presence in global halal meat markets, with TOMCL leading the charge. The deal is poised to bolster economic ties with Tajikistan while supporting Pakistan's efforts to stabilize its economy through export growth.