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LE Capital Reaches £1 Billion in Vehicle Funding Milestone

July 11, 2025

– Categories: Finance



LE Capital, a prominent UK stock funding provider, has reached a significant milestone, having funded over £1 billion in vehicles for its clients. This achievement underscores the company’s robust growth and its role as a dependable financial partner for both independent and franchised car dealerships across the nation.

In a market where economic uncertainty and cautious lending have left some dealers struggling, LE Capital's milestone signals its commitment to providing stable, reliable funding solutions. Unlike some lenders who have tightened their belts, LE Capital has doubled down on supporting dealers with flexible financing options tailored to their needs.

"We've hit £1 billion in vehicle funding, but this is more than a number, it's a testament to the confidence dealers have in us," said George Stancliffe, CEO of LE Capital, in a recent interview. "Our mission is to empower dealerships to grow, and we're proud to stand by hundreds of businesses across the UK, helping them secure the stock they need to succeed."

Since its inception in 2017, LE Capital has carved out a reputation as a trusted ally in the automotive sector. The company offers refinancing terms of up to 240 days, same-day funding payouts with a fixed monthly fee, and a hands-on, relationship-focused approach that sets it apart from more impersonal lenders. This model has resonated with dealers, many of whom have remained loyal clients for years.

Backed by established funding lines from Paragon Bank PLC and a delivery partner of the British Business Bank's ENABLE Guarantee programme, LE Capital has built a solid foundation to support its ambitious growth. "Our dealers know they can rely on us, especially during challenging times," Stancliffe added. "We prioritise long-term partnerships, offering the flexibility and service levels that help businesses thrive."

The £1 billion milestone comes amid a period of expansion for LE Capital, which has strengthened its network of dealerships while forging partnerships with major UK auction houses and trade suppliers.

This strategic growth has cemented its position as a cornerstone of the automotive funding landscape, even as broader economic policies under the current Labour government have sparked concerns among businesses about rising costs and regulatory pressures.

LE Capital's success reflects a broader truth: in an era of economic flux, trusted financial partners who deliver consistency and adaptability are invaluable. For dealers navigating an unpredictable market, LE Capital's milestone is a beacon of stability and opportunity.