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James Kemp Shines as Key Relationship Manager at outsource

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James Kemp, a standout Relationship Manager at outsource Financial, continues to make waves in the mortgage broking sector with his client-first approach and commitment to broker success.

In the ever-evolving world of mortgage broking, building lasting relationships and offering reliable support are more crucial than ever. That's where James Kemp, a Relationship Manager at outsource Financial, stands out. With a strong background in both lending and

broking, Kemp brings a balanced perspective to his role making him a valuable asset to brokers and the wider outsource Financial network.

Kemp's journey into mortgage broking started over a decade ago. Having worked across various roles in the finance industry, he developed a deep understanding of the challenges brokers face. This experience shaped his unique approach as a Relationship Manager where he prioritizes communication, consistency, and trust.

"At the end of the day, it's about showing up for brokers, supporting their growth, and being someone they can rely on," says Kemp. His approach goes beyond technical guidance. He believes in forming genuine partnerships with brokers, built on open dialogue and shared goals. According to Kemp, this foundation is key to helping brokers feel empowered in their business and confident when advising clients.

One of Kemp's standout qualities is his ability to stay connected. Whether through regular check-ins, tailored business support, or just being available when needed, Kemp ensures that brokers don't feel like they're navigating challenges alone. This consistent presence has earned him the respect and trust of many within the outsource Financial community.

Kemp also values the importance of personal development for both himself and the brokers he works with. He regularly shares industry insights, best practices, and encourages continuous learning. His goal is to help brokers stay ahead of the curve, adapt to changes in the lending landscape, and ultimately deliver the best outcomes for their clients.

Underpinning his success is his alignment with outsource Financial's broader values. The company prides itself on offering quality support and fostering a strong network of professionals who can thrive independently while feeling part of something bigger. Kemp's role exemplifies that mission. By staying committed to broker success, he strengthens the overall performance of the network and upholds the reputation outsource Financial has built over the years.

James Kemp is more than a Relationship Manager; he's a trusted partner and a steady force in the background, helping brokers achieve their goals. His work reminds us that in a fast-paced industry, sometimes it's the consistent, people-first approach that makes the most lasting impact.